



PROCORE



enterprise FLEET MANAGEMENT

FedEx



DELL Technologies

HE HOTELENGINE.

ABC MEMBERS SAVE MONEY



verizon



payroll4construction.com



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Please check www.abc.org/discounts for the most current list of programs.

BUSINESS
DISCOUNTS

abc.org/discounts

WIRELESS SERVICE AND ACCESSORIES



CORPORATE DISCOUNT

Verizon Wireless offers special discounts and incentives to ABC member contractors, building material suppliers, construction equipment rental firms, construction staffing/labor agencies, crane rental companies and trash dumpster/haul-off service providers. This program's exclusive discounts apply to monthly calling plans for existing subscribers and new lines of service, and are available on contracts with one- or two-year terms on eligible calling plans of \$34.99 or higher with a minimum of two lines. Unlimited plans are not eligible.

- 22% monthly discount on calling plans
- Up to 35% accessory discount

If you need login information, email your name, phone number, company name and address to abcprogram@verizonwireless.com. Your firm's eligibility will be confirmed with ABC and your login information will be provided.

abc.org/verizon

SHIPPING SERVICES



ABC members save with the FedEx Advantage Program.

- 50% off FedEx Express
- 20% off FedEx Ground® (all shipments, depending on weight)
- 20% off FedEx Home Delivery® (all shipments, depending on weight)
- Up to 20% off FedEx Office (printing and copying services)
- Up to 80% off FedEx Freight (LTL Freight Shipping)

abc.org/fedex | (877) 875-2270

FUEL PROGRAMS



ABC's Fuel Program offers discounts at over 95% of gas stations nationwide, including Sonoco, Exxon Mobil, Shell, Stripes, Phillips 66, Conoco and 76.

- **8 to 20 cents off** per gallon introductory offers that range from 60 days to 12 months, depending on the brand
- **5 to 6 cents off** per gallon, depending on the brand, once the introductory offer ends
- **No setup fees** or monthly card fees
- A convenient and easy way to track spending and usage online. No need to collect receipts!
- Full visibility and control of your entire fleet's fuel spending

abc.org/fuel

HOTELS



HOTELENGINE.

As an ABC member or employee, you're invited to join Hotel Engine. The private hotel booking platform saves users an average of 26% off public rates at 150,000+ hotels worldwide, from all-inclusive resorts to budget-friendly inns. Your free membership include:

- Deeply discounted rates in 185+ countries
- 24/7, U.S.-based customer support
- Access to HE Rewards, so you can earn and redeem points at any hotel brand

abc.org/hotelengine

MATERIALS, TOOLS AND SUPPLIES



The Lowe's Commercial Account card helps you manage your business and save money. LCA cardholders enjoy 5% off every day purchases and ABC members receive an additional 2% back as a credit on monthly statements. More cardholder features include:

- Online account management
- Itemized billing statements
- Account customization
- Spending tracking
- Purchasing power
- No annual fee

abc.org/lowes

CONSTRUCTION MANAGEMENT SOFTWARE



Procore and ABC have partnered together to keep your teams moving forward with special pricing for ABC members on the most widely used construction management software. Members receive a 15% discount off the list price on any new product or service offered by Procore. Procore is built to help you:

IMPROVE COMMUNICATION

Boost field-to-office communication and give teams greater visibility into how the job is progressing.

STAY ON TARGET

Track quantities of material and keep field teams productive while monitoring labor costs in real time.

AVOID REWORK

Capture changes and updates from the field, reducing costly rework and keep things moving.

abc.org/procorediscount



The Contractors Plan helps contractors compete for, win, and stay compliant on prevailing wage jobs by offering bona-fide fringe benefits. With over 30 years of expertise in meeting the stringent requirements of local, state and federal prevailing wage laws, including the Davis-Bacon Act, we are dedicated to helping ABC contractors compete by providing comprehensive health and retirement benefit solutions.

Our advanced proprietary technology is flexible and easy-to-use reducing the challenges of offering benefits to a geographically dispersed variable hour skilled labor force. Employee engagement and enrollment are simplified through a single-source integrated benefits portal for viewing fringe contributions and allocations to individual benefits, including retirement, medical, HRA, dental and other employee benefits.

For a more complete view of the products and services we provide as part of our overall platform go to thecontractorsplan.com and click on the Complete Solution tab.

ALL SETUP FEES ARE WAIVED FOR ABC MEMBERS!

The Contractors Plan allows members to manage all of their benefit plans in one place such as:

- Major Medical
- Retirement
- Dental
- Disability
- Vision
- Critical Illness
- HRA
- Limited Medical
- Gap
- Life

abc.org/thecontractorsplan | (800) 328-1519



I would estimate we are saving easily \$15-20,000 per year in payroll taxes. It's shocking to me when I hear that other contractors aren't using The Contractors Plan. It's such a win-win and those who aren't taking advantage of it are losing out. They are doing their employees a disservice too.



—Scott Good
Goodco Mechanical

VEHICLES



The ABC program offers significant incentives to ABC members on Nissan trucks and cars.

To get started, visit your local Nissan dealer and tell them you're with "Associated Builders and Contractors" and you're entitled to "Franchisee Level Incentives".

abc.org/nissan

UNIFORM AND APPAREL SERVICES



Aramark is the leading provider of uniform and workplace supplies, such as boots, gloves, hats, winter wear and more!

PURCHASE PROGRAMS

- Up to 20% off work wear and accessories
- Free logo setup (a \$90 value)
- \$5.99 logo application and \$5.99 shipping

RENTAL PROGRAMS

- Special discounts on customized rental programs
- More than 250 locations for superior localized services

For more information on Aramark's ABC Program, 1-800-272-6275, mention that you are an ABC member and reference national account ID N92952.

abc.org/aramark



Switching to Aramark for our rug supplier has saved Wieser Brothers more than 20% per rug with our ABC discount. The rugs are high quality, full color, rubber backing and easily cleaned. We order all of our shop rags, floor mats and office rugs and receive the same discount on those items.



—Brian Wieser
Wieser Brothers General Contractors

ACCOUNTING SERVICES



Foundation Software has helped countless ABC contractors improve their job cost accounting, project management and scheduling.

- Discounts on FOUNDATION® construction accounting software
- Free analysis of your current accounting issues
- Free access to our construction library (no purchase required)

abc.org/foundation

PAYROLL SERVICES



Payroll4construction.com provides payroll processing and reporting designed specifically for the construction industry. Beyond standard payroll services, like direct deposits and W-2s, Payroll4construction.com offers features contractors need, from certified payroll reports to job cost and workers' comp tracking.

- Provides free certified payroll (print and electronic) and construction reporting
- Handles multiple prevailing wage jobs and pay rates
- Handles multiple states and localities
- Fully integrates with FOUNDATION®, QuickBooks® and other accounting programs
- Offers easy and secure online payroll interface

abc.org/payroll



FLEET MANAGEMENT

Enterprise Fleet Management helps ABC members streamline their fleet, improve cash flow and optimize operations every step of the way. From acquisition and risk management to maintenance and remarketing, ABC members enjoy quick, easy and personal access to a local account team that will handle all of the day-to-day fleet needs.

ABC MEMBER BENEFITS AND DISCOUNTS:

- Savings of up to 5% to 7% on acquisition costs
- Factory ordering with manufacturer and volume incentives
- Up to 15% savings through our maintenance programs
- Fuel rebates up to 0.5 cents per gallon with access to more than 90% of U.S. retail fuel stations
- Access to 700 remarketing experts with net returns up to 10%

abc.org/enterprise | (877) 23-FLEET



The team at Enterprise works very hard to save my company time and money by managing our growing fleet of vehicles. From budget/purchase through maintenance until replacement, they simplify the process while looking for cost savings.



—Controller, Mechanical Services,
ABC member with a 45 Vehicle Fleet

TECHNOLOGY SOLUTIONS



Dell Technologies and ABC have teamed up to offer special pricing on technology solutions and hands-on support for ABC members.

Exclusive benefits include:

- An extra savings of 5-10% on Dell products and 17% on select Logitech products
- Free, on-site IT evaluations for small and midsized members
- Access to additional promotional offers, which can be combined with the existing 5-10% discount

abc.org/dell | (800) 757-8442

TECHNOLOGY SOLUTIONS



The Tech Marketplace partners provide construction technology and innovative digital solutions for ABC contractor members to advance and grow their technology strategies, offerings and abilities. These companies cover the areas of focus identified for our contractors' needs, and provide exclusive discounts for our members. Categories include:

- Project Management
- Safety
- Labor/Equipment Tracking
- Design-build series

abc.org/techmarketplace

CONTRACT DOCUMENTS



ABC and 40 other design and construction-related associations are part of a coalition that publishes ConsensusDocs—contract documents for use by designers, owners, contractors, subcontractors and sureties.

More than 100 ConsensusDocs contract documents are available:

- General contracting series
- Collaborative documents series
- Design-build series
- Construction management series
- Subcontracting series
- Program management series

ABC members receive at least 20% off all purchases. You must enter J8FU2DW8 when you place your order to receive the discount.

abc.org/consensusdocs



Designed for the most pressing issues your workforce will face today and tomorrow, FranklinCovey content helps you and your team expand your reach, achieve your business objectives and sustainably improve performance. The All Access Pass+ comes with tools, assessments, Jhana – micro-learning resources, videos, digital learning modules and all of FranklinCovey’s training courses—available live in person and online.

ABC members and chapter staff can purchase the All Access Pass Plus+ for \$260 per learner. The corporate retail price is typically **\$32,500** for an organization with a minimum of 100 employees, but the ABC partnership allows members and chapters to save thousands.

If you’d like to learn more about All Access Pass Plus+ or other FranklinCovey resources, contact ABC’s client partner Scott Johnson at (678) 677-5207 for a personalized company assessment.

abc.org/franklincovey

EMPLOYEE DISCOUNTS

“ We love all the discounts that ABC has to offer for our employees and promote the membership/discounts available through multiple avenues, including a highlight on our new employee welcome email, dedicated email blasts, dedicated page on our website, break room posters, and social media posts. ”

—The Systems Group

abc.org/discounts



EMPLOYEE DISCOUNT

Employees of companies that participate in the ABC discount program can save on personal accounts.

- Available on one- or two-year terms on eligible calling plans of \$34.99 or higher
- Save up to 20% with a monthly plan discount
- 25% accessory discount (rates subject to change)

Note: Employees of participating companies must allow five business days after company enrollment is approved before signing up for employee discounts.

GET STARTED

Visit abc.org/verizon and click on “Enroll Now” under “Employee Discount.”

abc.org/verizon

HOTELS



HOTEL ENGINE.

As an employee of an ABC member, you're invited to join Hotel Engine. The private hotel booking platform saves users an average of 26% off public rates at 150,000+ hotels worldwide, from all-inclusive resorts to budget-friendly inns. Your free membership include:

- Deeply discounted rates in 185+ countries
- 24/7, U.S.-based customer support
- Access to HE Rewards, so you can earn and redeem points at any hotel brand

abc.org/hotelengine

EMPLOYEE SAVINGS



DON'T PAY RETAIL!

This is your one-stop shop for employee pricing. We leverage the purchasing power of all employees of ABC members to help you save money on all your large purchases, as well as your everyday purchases (food, utilities and more) from thousands of manufacturers, retailers and brands. Over 8,000 employees have already signed up.

EXCLUSIVE DISCOUNTS

- Computers—employee pricing on Lenovo, HP, Dell and Apple products!
- Electronics—best prices at retailers and manufacturers
- Eating in/out—up to 90% off at 18,000 locations
- Personal vacations—corporate rates on air, hotel and car rental
- Tickets—exclusive pricing on movies, performances and entertainment
- 20+ other categories

HOW TO SIGN ON

- **First time user**, email abcperksatwork@abc.org and request access. Please provide your full name, company and email address. (Please note login access may take up to 5 business days)
- **Existing users**, visit PerksatWork.com and log in using your username and password. Start saving!

abc.org/perksatwork

APPAREL SAVINGS



Employees can save on personal purchases of boots, hats, gloves or a new jacket. Shop our exclusive Aramark discount store.

- Up to 50% off work wear and accessories
- \$5.99 shipping

abc.org/aramark



NortonLifeLock device security and identity theft protection plans are a low-cost, high-impact benefit that your employees can enjoy at less than half the cost of comparable retail plans -- and they are available through your ABC membership.

Adding NortonLifeLock Benefit Plans as an employee benefit can help you:

- Provide more peace of mind for your employees, improving productivity and performance
- Help companies manage their data security risks
- Help guard an employer's reputation and brand

More and more employers are realizing the benefits of protecting and securing their most valuable asset: employees. Offering NortonLifeLock's identity and device protection is a wise business decision your employees won't forget.

abc.org/lifelock

abc.org/discounts



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Washington, DC 20001
abc.org

abc.org/discounts